



Laura E. Hines

Director, Investment Management

Works with Hines' Investment Group within the Office of Investments, supporting funds and separate accounts' individual fund acquisition-strategy efforts and interfacing with regional stakeholders and investors.

Education

Bachelor of Arts, Economics, Art History
Duke University, 2006

Master of Business Administration
Harvard University, 2012

Career Highlights

Laura joined Hines in 2012 and was responsible for project management of land acquisitions and developments in the Midwest and Southeast Regions, including analyzing acquisition and new business opportunities, developing financial and budget models, assessing market research, evaluating mixed-use development opportunities and assisting with institutional fund raising.

She served as Project Manager for River Point, a 1.1 million square foot, 52-story office tower and 1.5 acre park located in Chicago's West Loop submarket. Her responsibilities included zoning and entitlement, client relationship management with equity partner Ivanhoé Cambridge, budget and schedule review and oversight, design coordination, financial analysis, marketing, and lease negotiations. She successfully secured tax increment financing (TIF) with the City of Chicago and \$300M in debt financing with Wells Fargo as the lead bank.

Prior to joining Hines, Laura worked in New York for Sotheby's, where she provided internal consulting to develop and implement standardized auction processes, as well as oversight and project management of departmental auctions and relationship management for high-net-worth clients.

Her additional real estate experience includes interning at Eastdil Secured in New York City, where she was responsible for asset underwriting and analysis, integration and evaluation of market research and the development of offering memorandums for a variety of asset types across geographies.

Laura is a lead advisor for OneHines Women's Network, a company-wide program which seeks to create new opportunities for networking and mentorship, and to increase the volume of female applicants and the percentage of women in leadership in the firm.

Hines